

# Capabilities Statement

## Expertise

Pierson Computing Connection, Inc., a certified Women's Business Enterprise, is headquartered in Mechanicsburg, Pennsylvania and central to the Harrisburg Regional Technology Corridor Enterprise Zone. The 40-member PCCI team is dedicated to providing unsurpassed quality, uncommon honesty, and amazing customer satisfaction throughout every aspect of our project management, data cabling, consulting, and installation services.

PCCI has 15 years of experience providing innovative, cutting-edge hardware, software, and IT installation services to large enterprise customers such as the Commonwealth of Pennsylvania, IBM, ePlus Technology, and CDW-G.

PCCI's specialties include the following:

- Complex cabling systems installations
- Infrastructure installations—PCs, networking equipment, servers, printers, interactive whiteboards, ceiling mounted projectors, wireless networks, and other peripherals
- Project management
- Project staffing for both systems integration and application development projects

## Skills

- Certified Project Managers – Project Management Institute Project Management Professionals
- Microsoft Certified Systems Engineers (MCSE)
- A+ certified installation technicians
- Certified Polyvision Interactive Whiteboard Installers
- Certified Promethean Interactive Whiteboard Installers
- Experienced and professional IT equipment installation
  - Servers, including BladeCenters, pSeries, System X, and VMWare
  - Storage Area Networks
  - Personal computers, laptops, and peripherals installed in multiple locations
  - Networked printers
  - Networking equipment including routers, switches, modems, and directors
  - Wireless Networking



*The PCCI team imaged, configured, and installed 226 Thinkpad laptops in the House of Representatives chamber of the Pennsylvania Capitol building in August of 2007.*

## Facilities

PCCi's secure warehouse location in Mechanicsburg, PA, is a fully functional warehouse with dock doors, a forklift, and pallet racking. The facility allows PCCi to house up to 10,000 PCs or other equipment for large installations. Centrally located in Pennsylvania and closely linked to the interstate highway system and the Northeast Corridor, PCCi offers cost effective transportation to the entire mid-Atlantic region. PCCi leases trucks for its installations, providing cost-effective scalability depending on the project. The company also owns a fleet of vans, enclosed pickups, and enclosed trailers that offer additional options for the transportation of equipment depending on the project's need. The company's warehouse has the electrical and networking capacity to image up to 100 PCs or laptops simultaneously and allows for high speed connectivity to a customer's main data center location.

## Clients

*PA Department of Education, Classrooms for the Future Project*

Installed more than 20,000 laptops across central and eastern Pennsylvania in under four months.

*PA House of Representatives*

Imaged and installed 220 laptops in historic desks on the House floor.

*PA Department of Transportation*

Installed 110 servers, 187 routers, 280 switches, and 195 UPS in three months.

*PA Liquor Control Board*

Installed wireless access points and RF scanners in 650 stores over six months.

*PA State Police*

Installed 100 IBM servers and UPS at 140 statewide locations.

*PA Public Welfare*

Installed 250 Lexmark Multifunction Devices, installed 332 Lexmark T634 printers, and upgraded 297 existing Lexmark printers at 119 locations.

*Imagine PA*

Provided over 50 resources to support the SAP ERP implementation project for the state of PA. Areas of support included Training Logistics Management, ABAP programming, Administrative Project Management, Testing Support, and Application Development.

*Unemployment Compensation Modernization System*

Provide project management services for a multiple release, multiple phase Unemployment Compensation Modernization System Web development project. Areas of support include the development, evaluation, and consolidation of all releases and phases of the project plans.

## Certifications

*PCCi is a Certified Woman-Owned Business:*

- Women's Business Enterprise National Council (WBENC) #248812; Exp. 5/2009
- **Pennsylvania** Department of General Services #080131Pierson; Exp. 01/2010
- **Delaware** Office of Minority & Women Business Enterprise #DE07040835; Exp. 4/2010
- **Maryland** Department of Transportation #DOTMBE08-32, Exp. 7/2009
- **North Carolina** Department of Administration Office of Historically Underutilized Businesses, Exp. 4/2010
- **Virginia** Small, Women and Minority (SWaM) #669119, Exp. 11/2011

## Certified to Transact Business

- State of New York
- State of New Jersey
- State of West Virginia

## Codes

DUNSNumber: 825676521 • CAGE Code: 4R2E1 • PRO-Net ID: P0861093

### NAICS

541511: Custom Computer Programming Services  
541513: Computer Facilities Management Services  
541512: Computer System Design Services  
238210: Wiring and Cabling for Computer Systems

### SIC

7371  
7376  
7373  
1731